

Mid America Mortgage- Pricing a Scenario

1st log in

2nd make sure there are no loans open in the home page

3rd click on the Origination Tab

The screenshot shows the Mid America Mortgage, Inc. website home page. The browser address bar displays <https://mam.mmachine.net/Home.aspx>. The page header includes the company name, a user greeting "Welcome, chris.hartman", and navigation links for "Site Map", "Support", and "Log Out". The main navigation menu contains tabs for "Loan", "Origination", "Interfaces", "Underwriting", "Doc Prep", "Post-Closing", and "Reports". A red arrow points to the "Origination" tab. The page content includes a "Home Page" section with buttons for "Loan List / Pipeline", "Loan Information", "Contacts", "Bulletins and Resources", and "Your Information". There are also links for "Register a... New Loan" and "Open an existing... Loan". A "Recently Visited Pages" section shows a "Loan List". The right sidebar features a "Mid America Mortgage, Inc." logo and a description of the company's services. Below this is a "Recent Loans" table with columns for "Scheduled Reports" and "Rate Sheets".

Loan Number	Loan Status	Locked Date
1002093160 (Nouwosse, Akouvi)	UW Approved w/Conditions	
1002092251 (Hofmann, Nathan C)	UW Approved w/Conditions	Locked to 11/13/15
1002094815 (FIGUEROA, ALEJANDRO)	Loan Originated	
1002092943 (Siddiqui, Naseem A)	UW Approved w/Conditions	Locked to 11/23/15
1002094804 (Collins, Richard R)	Loan Originated	
1002093520 (Doh, Daniel D.)	Loan Originated	Locked to 12/04/15
1002094731 (Tierney, George E)	Loan Originated	Locked to 12/21/15

Step 6: Once the fields are filled in please click on the “Product and Pricing” tab located at the bottom of the page.

The screenshot shows the Mid America Mortgage, Inc. website interface. The top navigation bar includes 'Loan', 'Origination', 'Interfaces', 'Underwriting', 'Doc Prep', 'Post-Closing', and 'Reports'. The main content area is divided into two sections: 'County Limits and MI Company links' and 'ARM Margins/CAPS'. Below these sections, there is a table of products. A red arrow points to the 'Update Products and Pricing' button.

Product Name	Rate	Price	Margin	Exp Date
Conf High Balance 30 Yr Fixed (Retained Servicing) [1295]	3.375	-0.195	99.999	03/07/16
Conf High Balance 30 Yr Fixed [141]	3.375	0.258	99.999	03/07/16

Step 7: click on the product that your customer is interested in:

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Product Name	Rate	Price	Margin	Exp Date
CONF 30 [1295]	3.250	0.341	99.999	03/07/16
CONF 30 120 day Extended Lock (Retained Servicing) [876]	3.490	-0.343	99.999	06/20/16
CONF 30 (Retained Servicing) [456]	3.500	-1.111	99.999	03/07/16
CONF 30 180 day Extended Lock (Retained Servicing) [901]	3.615	-0.343	99.999	08/17/16
CONF 30 270 day Extended Lock (Retained Servicing) [926]	3.740	-0.343	99.999	11/15/16
CONF 30 360 day Extended Lock (Retained Servicing) [951]	3.865	-0.343	99.999	02/13/17

Pricing will show up net any pricing adjustments

Mortgage Machine - View Pricing x

https://mam.mmachine.net/P/ViewPricing.aspx

Mid America Mortgage, Inc. Welcome, chris.hartman | Site Map | Support Log Out

Selected Product: CONF 30

LO Compensation Source: Borrower

Rate	03/07/16	03/21/16	04/04/16	04/19/16
3.250	0.341	0.591	0.541	1.091
3.375	-0.545	-0.295	0.045	0.205
3.490	-1.343	-1.093	-0.843	-0.593
3.500	-1.463	-1.213	-0.963	-0.713
3.625	-2.303	-2.053	-1.803	-1.553
3.750	-2.949	-2.699	-2.449	-2.199
3.875	-3.472	-3.222	-2.972	-2.722
3.990	-3.715	-3.465	-3.215	-2.965
4.000	-3.835	-3.585	-3.335	-3.085
4.125	-4.508	-4.258	-4.008	-3.758
4.250	-5.036	-4.786	-4.536	-4.286
4.375	-5.461	-5.211	-4.961	-4.711
4.500	-5.822	-5.572	-5.322	-5.072
4.625	-6.000	-6.000	-6.000	-6.000
4.750	-6.000	-6.000	-6.000	-6.000
4.875	-6.000	-6.000	-6.000	-6.000
4.990	-6.000	-6.000	-6.000	-6.000
5.000	-6.000	-6.000	-6.000	-6.000
5.125	-6.000	-6.000	-6.000	-6.000

Click on a price to select for locking.
Pricing is based on user settings for Chris Hartman.

Description	Price Adj	Rate Adj	Margin Adj	Max Price
LDV 75.01-80% FICO >=740	0.500	0.000	0.000	
Purchase Special	-0.125	0.000	0.000	
Confid Loan Amount \$360,001-\$417k	-0.080	0.000	0.000	
Confid Rate adjustment - VA	-0.010	0.000	0.000	

[Return to Products and Pricing Lookup](#)

2:49 PM 2/19/2016

Click here to return to prior product screen